

CAPISTRANO UNIFIED SCHOOL DISTRICT
San Juan Capistrano, California

SCHOOL BOARD AGENDA ITEMS
(cover sheet)

Board Meeting Date 6/24/2015 Item Number _____

CONSENT CALENDAR X
General Functions _____ School Plant _____
Curriculum & Instruction _____ Employees _____
Business & Finance X

DISCUSSION/ACTION _____
INFORMATION/DISCUSSION _____
CLOSED SESSION _____

This form, along with supporting information, is **due by 9 a.m.** (or sooner) on the Monday preceding regular Board meetings.

1. Title of agenda topic (as it should appear on the agenda listing):

AWARD BID NO. 1516-02, AUDIO VISUAL EQUIPMENT, VARIOUS VENDORS:

2. Brief description of what the topic involves (**if supporting information is not included**):

Approval of the Award of Bid No. 1516-02, Audio Visual Equipment to the following vendors: Blue Label Power, Incorporated; CDW Government LLC; Camcor, Incorporated; Golden Star Technology, Incorporated dba GST; PC & MacExchange; Pathway Communications, LTD; Troxell Communications, Incorporated; and Ward's Media Technology. On April 22, 2015, the Board of Trustees authorized staff to advertise for bids for audio visual equipment. Eighteen bids were received and opened on May 20, 2015, which are listed in Exhibit A. Seven bidders were deemed non-responsive for failing to include the correct bid form. The bidder offering the most products at the lowest prices was used to determine the lowest responsive bidder. This bid is awarded on an item-by-item basis to the lowest responsive bidder. The initial contract term is August 1, 2015 – July 31, 2016, and may be extended by mutual agreement with Board approval for a term not to exceed three years. Annual expenditures for audio visual products purchased using this bid are anticipated to be \$900,000 to \$1,000,000 funded through various sources including, but not limited to, gift funds, site funds, grants, and general fund. Due to the size of the contracts, documents will be posted online on the District Board Agendas and Supporting Documentation page.

CUSD Strategic Plan Pillar 5: Effective Operations
Contact: Clark Hampton, Deputy Superintendent, Business and Support Services

ATTACHMENT

EXHIBIT A
Capistrano Unified School District
Bid No. 1516-02
Audio Visual Equipment

Bid Opening
Wednesday, May 20th, 2015, 10:00 a.m.
Bid Summary

Item No.	Equipment	*Blue Label Power	*CDI Computer Dealers	*CDW-G	*Camcor	*Golden Star Tech	*Howard Technology Solutions	*PC & MacExchange	*Pathway Comm.	*School Specialty	Troxell	*Ward's Media Tech
	CHARGING / SECURITY CARTS											
1	Anywhere Cart AC-PRO II	NB	NB		NB	\$1,439.98	NB	\$1,249.99	NB	NB	NB	NB
	LocknCharge, LNC8000			\$1,525.00								
2	Bretford NETBOOK 42-CT	\$1,846.68	\$1,818.10	\$1,645.00	\$1,906.84	\$1,675.42	\$2,218.00	NB	NB	\$2,351.81	\$1,745.00	NB
3	Aver Tabcharge CT2 or Aver S40i	\$1,563.72	NB	\$1,195.00	\$1,196.94	\$1,815.29	\$2,199.00		NB	NB	NB	NB
	Anywhere Cart - AC-Slim							\$1179.99**				
4	Aver TabCharge 40 Tablet Cart	\$1,329.20	NB	NB	NB	\$1,538.74	\$1,898.00		NB	NB	\$1,149.00	NB
	Anywhere Cart - AC-Mini							\$479.99**				
5	Anthro YES Cart for Tablets - PN #YESTABGMPW4	\$999.55	\$991.40	\$945.00	\$1,163.96	\$965.58	\$1,286.00	NB	NB	\$1,469.81	\$999.99	NB
6	SERVICES - WIRING & CABLE MANAGEMENT OF POWER ADAPTER CORDS FOR CHARGING CARTS	NB	NB	\$300.00	\$996.94	\$260.00	NB	NB	NB	NB	withdrawn	NB
	DOCUMENT CAMERA /DOCKING STATION											
7	Avermedia AVerVision M70	\$655.87	NB	\$485.00	\$493.92	\$611.35	\$664.00	NB	NB	NB	\$495.76	NB
8	Elmo TT-12iD Interactive	\$607.28	NB	NB	\$528.90	\$598.90	\$582.00	NB		NB	\$598.50	
	Hovercam Ultra 8 Digital Document Camera w/ 5 year warranty								\$384.00			\$359.00
	Aver F50										\$455.18**	
	Lumens DC192										\$455.18**	

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9	Epson DC-11	\$485.40	NB	\$367.50	\$369.79	\$463.20	\$477.00	NB	\$369.65	NB	\$382.98	NB
10	Elmo MO-1	\$330.41	NB	NB	\$314.98	\$324.75	\$340.00	NB	NB	NB	\$363.30	NB
11	Hovercam Solo 8 USB Document Camera	NB	NB	NB	\$295.91	\$420.61	NB	NB	\$354.00	NB		\$298.00
	Aver U50										\$125.00**	
	Lumens DC125										\$215.00**	
12	MAC X S500	NB	NB	NB	NB	NB	NB	NB	NB	NB		NB
	Aver U50										\$125.00	
	Lumens DC125										\$215.00**	
	EARBUDS/EARPHONES											
13	Coby Jammerz High-Performance Isolation Stereo Earphones	NB	NB	NB		\$9.48	NB	NB	NB	NB	non-responsive	NB
	Califone E-2				\$3.19							
14	Panasonic RPHJE120K In-Ear Headphone	\$3.91	NB	\$3.99	\$6.30	\$5.10	NB	NB	NB	NB	NB	NB
15	Encore Bulk Disposable, Stereo TT-2, Black, 25/Pack	NB	NB	NB		withdrawn	NB	NB	NB	NB	non-responsive	NB
	Califone E-1 25/Pack				\$26.80							
	HEADPHONES/HEADSETS											
16	Califone 2924AV – Mono	NB	NB	NB	\$7.72	\$14.38	\$10.00	NB	NB	\$8.38	non-responsive	NB
17	Califone 2924AVPS - Stereo	\$13.14	NB	NB	\$10.76	\$14.38	\$15.00	NB	NB	\$12.38	non-responsive	NB
18	Califone 3060AV – Stereo	\$8.10	NB	NB	\$6.77	\$19.92	\$9.00	NB	NB	\$7.63	non-responsive	NB
19	Califone 3068AV Switchable Stereo/Mono	\$9.28	NB	NB	\$7.67	\$14.45	\$11.00	NB	NB	\$8.75	non-responsive	NB
20	Koss UR-10, Stereo	\$22.42	NB	NB	\$6.67	\$5.25	\$7.00	NB	NB	NB	non-responsive	NB
21	Sony MDR-ZX100, Stereo	NB	NB	NB	NB	\$12.01	\$14.00	NB	NB	NB	NB	NB

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	DLP PROJECTOR HDMI											
31	BenQ MW824ST 3000 ANSI 3D Support Short throw	\$745.78	NB		\$647.01	\$660.76	\$725.00	NB	\$696.00	NB	\$653.55	\$624.00
	Alternative Brand: NEC Option 1: NP-M322W Option 2: NP-P401W			Option 1 \$589.40** Option 2 \$1039.48								
32	BenQ MX852UST Interactive Ultra-Short	\$1,075.50	NB		\$949.40	\$964.98	NB	NB	\$934.00	NB	\$921.96	\$904.00
	Alternative Brand: NEC NP-UM351Wi-TM			\$1,481.15								
33	BenQ PW9620 Ultra-Short	NB	NB		\$3,789.52	\$4,862.85	NB	NB	NB	NB	\$3,766.59	\$3,575.00
	Alternative Brand: NEC Option 1: NP-PA672W-13ZL Option 2: NP-PA571W-13ZL			Option 1 \$2417.94 Option 2 \$2150.95*								
	LAMP REPLACEMENT FOR EPSON LCD AND BENQ DLP PROJECTORS "OEM ONLY"											
34	Powerlite 822P, 83C, 83H, V13H010L42	\$115.69	NB	\$74.00	\$76.04	\$75.26	\$123.00	NB	\$78.00	NB	\$82.78	NB
35	Powerlite 92, 93, 93+, V13H010L60	\$115.74	NB	\$93.00	\$93.85	\$93.81	\$123.00	NB	\$98.00	NB	\$101.69	NB
36	PowerLite 97, 98, 99W, 955W, 965, S17, W17, X17, EX3220, 5220, 6220, V13H010L78	\$96.44	NB	\$93.00	\$93.85	\$93.81	\$104.00	NB	\$98.00	NB	\$101.69	NB
37	BENQ MW824ST DLP	\$128.77	NB	NB	\$136.19	\$126.80	\$142.00	NB	\$176.00	NB	\$127.00	\$135.00
	LISTENING CENTER											
38	Califone 1218AVP-01 w/o Media Player	NB	NB	NB	\$86.23	\$110.18	\$106.00	NB	NB	\$192.33	non-responsive	NB

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39	Califone 1776PLC-6 w/BoomBox	\$205.32	NB	NB	\$169.26	\$218.43	\$199.00	NB	NB	\$280.33	non-responsive	NB
40	Califone 2395PLC w/BoomBox	NB	NB	NB	\$177.91	\$228.83	\$211.00	NB	NB	\$291.78	non-responsive	NB
41	Califone 5272PLC w/Media Player	NB	NB	NB	\$157.94	\$200.05	\$188.00	NB	NB	NB	non-responsive	NB
	PA/AMPLIFICATION											
42	Anchor Audio Liberty Deluxe Package	NB	NB	NB	\$1,638.94	\$1,684.25	NB	NB	NB	NB	\$1,910.99	NB
43	Califone - PA919SD-A- Power Pro Package	NB	NB	NB	\$1,908.82	\$2,450.98	\$2,209.00	NB	NB	\$2,396.25	\$1,912.00	NB
	SCREENS – PROJECTION											
44	Draper 210006 or Dalite compatible with mounting brackets, sold per pair	\$46.17	NB	NB	\$64.45	\$48.48	\$85.00	NB	NB	\$90.00	\$60.00	NB
	SPEAKERS											
45	Cyber Acoustics 3-piece Speaker/Subwoofer System CA-3602	\$58.79	NB	NB	\$46.97	\$40.45	\$50.00	NB	NB	NB	\$45.77	NB
46	Bose Companion 2 Series III Multimedia Speaker System 3544950-1100	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB
47	Bose Soundlink Color Bluetooth Speaker 627840-1110	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB
	WIRELESS COMMUNICATION SYSTEM											
48	TeachLogic Quantum II IRQ3150 Infrared Sound System – Saphire Mic	NB	NB	NB	\$527.37	\$583.36	\$558.00	NB	\$532.00	NB	\$485.00	NB
49	FrontRow Pro Digital 940R Receiver/Amplifier with 940TM Transmitter/Microphone, 950H Pass-Around Microphone and Charger and Two Infrared Speakers	NB	NB	NB	NB	\$1,305.00	\$1,580.00	NB	\$978.00	NB	\$1,001.14	\$1,154.00

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50	FrontRow ITR-01 Juno Receiver/Speaker Tower with ISM-01 Pass-Around Microphone Kit and IMC-01 Microphone Charger	NB	NB	NB	NB	\$1,200.00	\$1,610.00	NB	\$1,094.00	NB	\$1,253.19	\$1,120.00
51	FrontRow ToGo 925RS Combination Receiver/Speaker Array with 925T Body-Worn Transmitter, 925H Handheld Microphone and 925C Charging Stand	NB	NB	NB	NB	\$1,040.21	\$1,272.00	NB	\$799.10	NB	\$784.65	\$875.00
	*Other public agencies may purchase from this Bid											

****Submitted Alternates were not comparable to Item Requested**

NB = No Bid

These are the bidders that submitted a bid but were deemed non-responsive

- AFP Industries
- AVES Audio Visual Systems, Inc.
- B&H Foto & Electronics Corp
- CAF Tech Inc.
- California Western Visuals
- Data Impressions
- Valiant National Supply